### **Renewal Rate Almont Community Schools**

Serves members of the AEA, AESA, Administrators, Managers & Non Represented Employees

| Medical Coverage:          |
|----------------------------|
| Plan Information           |
| Simply Blue PPO H.S.A      |
| \$1,400/\$2,800 Deductible |

| Current Rates |            |            | ı        | Renewal Rate | S          |
|---------------|------------|------------|----------|--------------|------------|
| Single        | Two Person | Family     | Single   | Two Person   | Family     |
| \$440.83      | \$1,057.99 | \$1,322.49 | \$435.75 | \$1,045.80   | \$1,307.25 |

| Simply Blue PPO H.S.A      |   |
|----------------------------|---|
| \$2,000/\$4,000 Deductible | 9 |

| \$425.34 | \$1,020.81 | \$1,276.01 | \$425.09 | \$1,020.23 | \$1,275.29 |
|----------|------------|------------|----------|------------|------------|
|          |            |            |          |            |            |

| Blue Care Network HMO H.S.A | \$377.92 | \$907.00 | \$1,133.75 | \$309.89 | \$743.72 | \$929.66 |
|-----------------------------|----------|----------|------------|----------|----------|----------|
| 1.400/\$2.800 Deductible    |          |          |            |          |          |          |

Dental Coverage:

| Guardian PPO Dental | \$65.48 | \$152.32 | \$152.32 | \$37.45 | \$113.26 | \$113.26 |
|---------------------|---------|----------|----------|---------|----------|----------|
|                     |         |          |          |         |          |          |

Vision Coverage:

| Guardian Vison (VSP) \$1.57 | \$1.57 \$1.5 |  | \$1.57 | \$1.57 |
|-----------------------------|--------------|--|--------|--------|
|-----------------------------|--------------|--|--------|--------|

Group LTD:

| Guardian | \$0.57 | \$0.57 | \$0.57 | \$0.49 | \$0.49 | \$0.49 | ĺ |
|----------|--------|--------|--------|--------|--------|--------|---|
|          |        |        |        |        |        |        |   |

Group AD&D:

| Guardian | \$0.02 | \$0.02 | \$0.02 | \$0.02 | \$0.02 | \$0.02 |  |
|----------|--------|--------|--------|--------|--------|--------|--|
|          |        |        |        |        |        |        |  |

Group Life:

| Guardian | \$0.11 | \$0.11 | \$0.11 | \$0.10 | \$0.10 | \$0.10 |  |
|----------|--------|--------|--------|--------|--------|--------|--|
|          |        | 7      | 7      |        | 7 - 1  | 70,20  |  |

Voluntary Life:

Guardian All Rates Vary by Age, Benefit/Salary



### Dental Insurance Benefit and cost analysis

Sold Plan Eff. 1/1/20

|                      | The S               | tandard                   | Guardian Inst    | urance Company      |
|----------------------|---------------------|---------------------------|------------------|---------------------|
|                      | In-Network          | Out-of-Network            | In-Network       | Out-of-Network      |
| Deductible           | \$0                 | \$0                       | \$0              | \$0                 |
| Annual maximum       | \$1,000             | \$1,000                   | \$1,000          | \$1,000             |
| Orthodontia maximum  | \$1,500             | \$1,500                   | \$1,500          | \$1,500             |
|                      | In-Network          | Out-of-Network            | In-Network       | Out-of-Network      |
| Preventive services  | 100%                | 100%                      | 100%             | 100%                |
| Basic services       | 80%                 | 80%                       | 80%              | 80%                 |
| Major services       | 80%                 | 80%                       | 80%              | 80%                 |
| Orthodontia services | 65%                 | 65%                       | 65%              | 65%                 |
|                      | Additional          | Information               | Additional       | Information         |
| R&C percentile       | 90th p              | ercentile                 | 90th p           | percentile          |
| Provider network     | Ameritas / DenteMax | ఁ / Principal Plan Dental | DentalGuard Pro  | eferred / DenteMax  |
| Rate guarantee       | 1                   | Year                      | 1                | Year                |
|                      | Second year         | rate can of 0%            | Circt year range | val rate can of 70/ |

Second year rate cap of 9%

First year renewal rate cap of 7%

|                    |   | <b>Current Rates</b> | Renewal Rates                                | Proposed Rates |              |              |
|--------------------|---|----------------------|--|----------------|--------------|--------------|
| One Person         | 11  | \$65.48              | \$58.46                                      | \$37.45        |              |              |
| Two Person         | 12  | \$152.32             | \$136.00                                     | \$113.26       |              |              |
| Family             | 59  | \$152.32             | \$136.00                                     | \$113.26       |              |              |
| Total Monthly Prem | ium   | \$11,535.00          | \$10,299.06                                  | \$8,453.41     |              |              |
| Total Annual Premi | um  | \$138,420.00         | \$123,588.72                                 | \$101,440.92   |              |              |
| Annual Dollar Chan | Annual Dollar Change from Current Plan  Annual Percent Change from Current Plan |                      | Dollar Change from Current Plan -\$14,831.28 |                | -\$14,831.28 | -\$36,979.08 |
| Annual Percent Cha |   |                      | -10.71%                                      | -26.72%        |              |              |



## Vision Insurance Benefit and cost analysis

Sold Plan Eff. 1/1/20

|                   | Guardian Insurance Company | Guardian Insurance Company         |
|-------------------|----------------------------|------------------------------------|
|                   | In-Network                 | In-Network                         |
| Eye exam          | Covered - 100%             | Covered - 100%                     |
| Lenses            | Covered - 100%             | Covered - 100%                     |
| Frames            | \$135 allowance            | \$150 retail max + 20% off balance |
| Med nec contacts  | Covered - 100%             | Covered - 100%                     |
| Elective contacts | \$135 allowance            | \$150 max                          |
|                   | Frequency of Service       | Frequency of Service               |
| Exams             | 12 months                  | 12 months                          |
| Lenses            | 12 months                  | 12 months                          |
| Frames            | 12 months                  | 12 months                          |
| Contacts          | 12 months                  | 12 months                          |
|                   | Additional Information     | Additional Information             |
| Provider network  | Davis Vision               | VSP Choice                         |
| Rate guarantee    | 2 Years (with dental)      | 2 Years                            |

|   |  | Current Illustrative<br>Rates | Renewal Illustrative<br>Rates | Proposed Fully-Insured Rates |
|---|--|-------------------------------|-------------------------------|------------------------------|
| ASO Fee 82                              |  | \$1.57                        | \$1.57                        | \$1.57                       |
| Total Monthly Premium \$128.74          |  | \$128.74                      | \$2.46                        |                              |
| Average Annual Claims \$16,884.00       |  | \$20,260.80                   | \$20,260.80                   |                              |
| Total Annual Costs \$18,428.88          |  | \$21,805.68                   | \$29.58                       |                              |
| Annual Dollar Change from Current Plan  |  | \$3,376.80                    | -\$18,399.30                  |                              |
| Annual Percent Change from Current Plan |  | 18.32%                        | -99.84%                       |                              |



# Life / Disability Insurance Benefit and cost analysis

|                        | Guardian Insurance Company - Renewal Plan 1/1/20 |          |  |
|------------------------|--|----------|--|
|                        | Life / AD&D Insurance                            |          |  |
|                        | Class 1 & 2                                      | Class 3  |  |
| Benefit                | \$100,000  | \$30,000 |  |
| Age reduction          | None   |          |  |
|                        | Long Term Disability Insurance                   |          |  |
|                        | Class 1 Class 2                                  |          |  |
| Monthly benefit amount | 66.7% to \$4,000 66.7% to \$3,500                |          |  |
| Elimination period     | 90 days 60 days                                  |          |  |
| Own occupation         | 2 years  |          |  |
| Ben duration / own occ | To age 65 / ADEA                                 |          |  |
|                        | Additional Information                           |          |  |
| Rate guarantee         | 2 Years (with dental)                            |          |  |

|   | Current Rates     | Revised Rates |  |
|---|-------------------|---------------|--|
| Life Rate:                              | \$0.110           | \$0.100       |  |
| AD&D Rate:                              | \$0.020           | \$0.020       |  |
| Volume:                                 | \$8,330,000       | \$8,330,000   |  |
| Monthly Premium:                        | <i>\$1,082.90</i> | \$999.60      |  |
| LTD Rate:                               | \$0.570           | \$0.490       |  |
| <b>Volume:</b> \$400,490                |                   | \$400,490     |  |
| Monthly Premium:                        | <i>\$2,282.79</i> | \$1,962.40    |  |
| Total Monthly Premium \$3,365.69        |                   | \$2,962.00    |  |
| Total Annual Premium                    | \$40,388.28       | \$35,544.00   |  |
| Annual Dollar Change from Curre         | ent Plan          | -\$4,844.28   |  |
| Annual Percent Change from Current Plan |                   | -11.99%       |  |



## Voluntary Life Insurance Benefit and cost analysis

|                         | Guardian Insurance Company - Renewal Plan 1/1/20            |  |
|-------------------------|---|--|
|                         | Benefit Description   |  |
| Employee benefit amount | \$20,000 / \$40,000 / \$60,000 / \$80,000 / \$100,000       |  |
| Spouse benefit amount   | 50% of employee benefit to \$50,000                         |  |
| Child benefit amount    | 14 days to 23/25 years: 10% of employee benefit to \$10,000 |  |
| Age reduction           | None  |  |
|                         | Guaranteed Issue Amounts                                    |  |
| Employee                | <65: \$100,000; 65-69: \$50,000; 70+: \$10,000              |  |
| Spouse                  | <65: \$20,000; 65+: \$10,000                                |  |
| Child(ren)              | \$10,000  |  |
|                         | Additional Information                                      |  |
| Rate guarantee          | 2 Years (with dental)                                       |  |

|            | Current Rates | Renewal Rates |
|------------|---------------|---------------|
| <20        | \$0.046       | \$0.046       |
| 20-24      | \$0.046       | \$0.046       |
| 25-29      | \$0.046       | \$0.046       |
| 30-34      | \$0.055       | \$0.055       |
| 35-39      | \$0.088       | \$0.088       |
| 40-44      | \$0.164       | \$0.164       |
| 45-49      | \$0.251       | \$0.251       |
| 50-54      | \$0.382       | \$0.382       |
| 55-59      | \$0.595       | \$0.595       |
| 60-64      | \$0.994       | \$0.994       |
| 65-69      | \$1.652       | \$1.652       |
| 70-74      | \$2.647       | \$2.647       |
| 75-79      | \$4.752       | \$4.752       |
| 80-84      | \$9.042       | \$9.042       |
| 85-89      | \$15.058      | \$15.058      |
| 90-94      | \$23.460      | \$23.460      |
| 95+        | \$35.877      | \$35.877      |
| Child Rate | \$0.320       | \$0.320       |



## PPO Medical Insurance Benefit and cost analysis

|                        | Simply Blue PPO HSA \$1,400 - Renewal Plan 1/1/20      |                      |  |
|------------------------|--|----------------------|--|
|                        | In-Network   | Out-of-Network       |  |
| Deductible             | C: \$1,350 / \$2,700                                   | C: \$2,700 / \$5,400 |  |
|                        | R: \$1,400 / \$2,800                                   | R: \$2,800 / \$5,600 |  |
| Coinsurance            | 80% / 20%  | 60% / 40%            |  |
| Coinsurance maximum    | N/A  | N/A                  |  |
| Total OOP maximum      | \$2,250 / \$4,500                                      | \$4,500 / \$9,000    |  |
|                        | Benefit Description                                    |                      |  |
| PCP / specialist OV    | 80% / 20% aft  | ter deductible       |  |
| Chiropraetic           | 80% / 20% after deductible                             |                      |  |
| ER / urgent care       | 80% / 20% after deductible                             |                      |  |
| High-tech imaging      | 80% / 20% after deductible                             |                      |  |
| Prescription drug      |  |                      |  |
| Generic                | \$15 after deductible                                  |                      |  |
| Preferred brand        | \$30 after deductible                                  |                      |  |
| NonPreferred brand     | \$60 after deductible                                  |                      |  |
| Preferred specialty    | \$60 max after deductible                              |                      |  |
| NonPreferred specialty | \$60 max after deductible                              |                      |  |
| Mail order             | \$30 / \$60 / \$120 after deductible                   |                      |  |
|                        | Additional Information                                 |                      |  |
| Plan riders            | Includes elective abortion rider, Aggregate deductible |                      |  |
| Provider network       | BCBSM PPO  |                      |  |
| Rate guarantee         | 1 Year   |                      |  |

### Rates DO include ACA Taxes & Fees

|   |     | Current Rates | Renewal Rates |
|---|-----|---------------|---------------|
| One Person                              | 4   | \$440.83      | \$435.75      |
| Two Person                              | 1 1 | \$1,057.99    | \$1,045.80    |
| Family                                  | 5   | \$1,322.49    | \$1,307.25    |
| Total Monthly Premium \$9,433.76        |     | \$9,433.76    | \$9,325.05    |
| Total Admin Fee (\$8.30) \$83.00        |     | \$83.00       | \$83.00       |
| Total Annual Premium \$114,201.12       |     | \$114,201.12  | \$112,896.60  |
| Annual Dollar Change from Current Plan  |     | nt Plan       | -\$1,304.52   |
| Annual Percent Change from Current Plan |     | rent Plan     | -1.14%        |

Group #: 007045008-0000



### PPO Medical Insurance Benefit and cost analysis

| In-Network   Out-of-Network  |                        | Simply Blue PPO HSA \$2,000 - Renewal Plan 1/1/20      |                    |  |
|--|------------------------|--|--------------------|--|
| Coinsurance 100% 80% / 20% Coinsurance maximum N / A N / A Total OOP maximum \$3,000 / \$6,000 \$6,000 \$6,000 / \$12,000    Benefit Description   |                        | In-Network Out-of-Network                              |                    |  |
| Coinsurance maximum  N / A  Total OOP maximum  \$3,000 / \$6,000   Benefit Description  PCP / specialist OV  Chiropractic  ER / urgent care  High-tech imaging  Prescription drug  Generic  Preferred brand  NonPreferred brand  NonPreferred specialty  NonPreferred specialty  NonPreferred specialty  NonPreferred specialty  Mail order  Plan riders  N / A  N / A  N / A  Story  N / A  N | Deductible             | \$2,000 / \$4,000                                      | \$4,000 \$8,000    |  |
| Total OOP maximum \$3,000 / \$6,000 \$6,000 / \$12,000    Benefit Description  | Coinsurance            | 100%   | 80% / 20%          |  |
| ### Renefit Description  ### PCP / specialist OV  ### Chiropractic  ### ER / urgent care  ### High-tech imaging  ### Prescription drug  ### Generic  ### Preferred brand  ### NonPreferred brand  ### Preferred specialty  ### NonPreferred specialty  ### Mail order  ### Plan riders  ### Benefit Description  ### 100% after deductible  ### 100% afte   | Coinsurance maximum    | N/A  | N/A                |  |
| PCP / specialist OV  Chiropractic  ER / urgent care  High-tech imaging  Prescription drug  Generic  Preferred brand  NonPreferred brand  Preferred specialty  Mail order  Plan riders  100% after deductible     | Total OOP maximum      | \$3,000 / \$6,000                                      | \$6,000 / \$12,000 |  |
| Chiropractic  ER / urgent care  High-tech imaging  Prescription drug  Generic  Preferred brand  NonPreferred brand  Preferred specialty  NonPreferred specialty  Mail order  Plan riders  100% after deductible  100% after deductibl   |                        | Benefit Description                                    |                    |  |
| ER / urgent care 100% after deductible High-tech imaging 100% after deductible Prescription drug Generic \$15 after deductible Preferred brand \$30 after deductible NonPreferred brand \$60 after deductible Preferred specialty \$60 max after deductible NonPreferred specialty \$60 max after deductible NonPreferred specialty \$60 max after deductible Mail order \$30 / \$60 / \$120 after deductible  Additional Information  Plan riders Includes elective abortion rider, Aggregate deductible  | PCP / specialist OV    | 100% after   | deductible         |  |
| High-tech imaging Prescription drug Generic \$15 after deductible Preferred brand \$30 after deductible NonPreferred brand \$60 after deductible Preferred specialty \$60 max after deductible NonPreferred specialty \$60 max after deductible Additional Information Plan riders Includes elective abortion rider, Aggregate deductible  | Chiropraetic           | 100% after deductible                                  |                    |  |
| Prescription drug  Generic \$15 after deductible  Preferred brand \$30 after deductible  NonPreferred brand \$60 after deductible  Preferred specialty \$60 max after deductible  NonPreferred specialty \$60 max after deductible  Mail order \$30 / \$60 / \$120 after deductible  Additional Information  Plan riders Includes elective abortion rider, Aggregate deductible  | ER / urgent care       | 100% after deductible                                  |                    |  |
| Generic \$15 after deductible  Preferred brand \$30 after deductible  NonPreferred brand \$60 after deductible  Preferred specialty \$60 max after deductible  NonPreferred specialty \$60 max after deductible  Mail order \$30 / \$60 / \$120 after deductible  Additional Information  Plan riders Includes elective abortion rider, Aggregate deductible   | High-tech imaging      | 100% after deductible                                  |                    |  |
| Preferred brand \$30 after deductible  NonPreferred brand \$60 after deductible  Preferred specialty \$60 max after deductible  NonPreferred specialty \$60 max after deductible  Mail order \$30 / \$60 / \$120 after deductible  Additional Information  Plan riders Includes elective abortion rider, Aggregate deductible  | Prescription drug      |  |                    |  |
| NonPreferred brand \$60 after deductible Preferred specialty \$60 max after deductible NonPreferred specialty \$60 max after deductible Mail order \$30 / \$60 / \$120 after deductible  Additional Information Plan riders Includes elective abortion rider, Aggregate deductible   | Generic                | \$15 after deductible                                  |                    |  |
| Preferred specialty \$60 max after deductible  NonPreferred specialty \$60 max after deductible  Mail order \$30 / \$60 / \$120 after deductible  Additional Information  Plan riders Includes elective abortion rider, Aggregate deductible   | Preferred brand        | ·  |                    |  |
| NonPreferred specialty  Mail order  \$30 / \$60 max after deductible  \$30 / \$60 / \$120 after deductible  Additional Information  Plan riders  Includes elective abortion rider, Aggregate deductible  | NonPreferred brand     | \$60 after deductible                                  |                    |  |
| Mail order     \$30 / \$60 / \$120 after deductible       Additional Information       Plan riders     Includes elective abortion rider, Aggregate deductible  | Preferred specialty    | \$60 max after deductible                              |                    |  |
| Additional Information  Plan riders Includes elective abortion rider, Aggregate deductible   | NonPreferred specialty | \$60 max after deductible                              |                    |  |
| Plan riders Includes elective abortion rider, Aggregate deductible   | Mail order             | \$30 / \$60 / \$120 after deductible                   |                    |  |
| molado olocaro aportion nuor, riggiogate acadegipie  |                        | Additional Information                                 |                    |  |
|  | Plan riders            | Includes elective abortion rider, Aggregate deductible |                    |  |
| Provider network BCBSM PPO   | Provider network       | BCBSM PPO  |                    |  |
| Rate guarantee 1 Year  | Rate guarantee         | 1 Year   |                    |  |

#### Rates DO include ACA Taxes & Fees

|   |  | Current Rates  | Renewal Rates |
|---|--|----------------|---------------|
| One Person                              | 2                                      | \$425.34       | \$425.09      |
| Two Person                              | 5                                      | \$1,020.81     | \$1,020.23    |
| Family                                  | 27                                     | \$1,276.01     | \$1,275.29    |
| Total Monthly Premium \$40,407.00       |  | \$40,407.00    | \$40,384.16   |
| Total Admin Fee (\$8.30) \$282.20       |  | \$282.20       | \$282.20      |
| Total Annual Premium \$488,270.40       |  | \$488,270.40   | \$487,996.32  |
| Annual Dollar Char                      | Annual Dollar Change from Current Plan |                | -\$274.08     |
| Annual Percent Change from Current Plan |  | n Current Plan | -0.06%        |



### PPO Medical Insurance Benefit and cost analysis

|                        | BCN HMO HSA \$1,400 - Renewal Plan 1/1/20              |  |
|------------------------|--|--|
|                        | In-Network   |  |
| Deductible             | C: \$1,350 / \$2,600 R: \$1,400 / \$2,800              |  |
| Coinsurance            | 80% / 20%  |  |
| Coinsurance maximum    | N/A  |  |
| Total OOP maximum      | \$2,350 / \$4,700                                      |  |
|                        | Benefit Description                                    |  |
| PCP / specialist OV    | 80% / 20% after deductible                             |  |
| Chiropractic           | 80% / 20% after deductible                             |  |
| ER / urgent care       | 80% / 20% after deductible                             |  |
| High-tech imaging      | 80% / 20% after deductible                             |  |
| Prescription drug      |  |  |
| Generic                | \$4 after deductible / \$15 after deductible           |  |
| Preferred brand        | \$40 after deductible                                  |  |
| NonPreferred brand     | \$80 after deductible                                  |  |
| Preferred specialty    | 80% / 20% (\$200 max) after deductible                 |  |
| NonPreferred specialty | 80% / 20% (\$300 max) after deductible                 |  |
| Mail order             | 3 times copay minus \$10 after deductible              |  |
|                        | Additional Information                                 |  |
| Plan riders            | Includes elective abortion rider, Aggregate deductible |  |
| Provider network       | BCN HMO  |  |
| Rate guarantee         | 1 Year   |  |

#### Rates DO include ACA Taxes & Fees

|                                   |   | Current Rates | Renewal Rates |
|-----------------------------------|---|---------------|---------------|
| One Person                        | 7                                       | \$377.92      | \$309.89      |
| Two Person                        | 4                                       | \$907.00      | \$743.72      |
| Family                            | 11                                      | \$1,133.75    | \$929.66      |
| Total Monthly Premium \$18,744.69 |   | \$18,744.69   | \$15,370.37   |
| Total Admin Fee (\$8.30)          |   | \$182.60      | \$182.60      |
| Total Annual Prem                 | Total Annual Premium \$227,127.48       |               | \$186,635.64  |
| Annual Dollar Cha                 | Annual Dollar Change from Current Plan  |               | -\$40,491.84  |
| Annual Percent Ch                 | Annual Percent Change from Current Plan |               | -17.83%       |

Group #: 00101312-0001-0001